NORSK TITANIUM

First Quarter 2025 Update

Key Points

- Limited revenue of USD 0.6 million in seasonally slow Q1, up from USD 0.4 million in Q1 2024
- No new parts transitioned to serial production in the quarter
- Continuing discussions with Airbus Aerostructures on a third production order under the Master Supply Agreement signed last year, but decision process delayed to H2 2025
- Temporary pause in industrial orders due to semiconductor slowdown
- Targets of 120 parts in serial production and USD 70-90 million in estimated ARR by year-end remain attainable, but the timing of transition impacts revenue in 2025
- Customer delays postpone projected revenue and increase the timing risk related to the 2026 revenue target of USD 150 million
- Proactively managing financial position to remain fully funded to execute the business plan

Key Figures

Q1 2025

- USD 0.6 million in revenue in Q1, up from USD 0.4 million in Q1 2024, but down from USD 2.3 million in Q4 2024
- Execution slower than anticipated in Q1 due to longer than anticipated approval cycles with key aerospace customers and a temporary pause in industrial orders due to semiconductor industry slowdown

	H1 2024	YE 2024	Q1 2025
Parts in serial production	26	54	54
Annual recurring revenue of parts in serial production	$7.4m	$12.2m	$12.2m

Q1 Market Developments

Commercial Aerospace

- Airbus continues to expand their Directed Energy Deposition (DED) roadmap, aiming to introduce DED across all aircraft platforms
- Continued engagement with Airbus on the third production order package
- Decision expected H2 2025, expected to significantly contribute to parts transitioning and ARR growth in 2025 and 2026
- Continued progress with Safran Landing Systems in large landing gear structures
- Progress with Boeing limited by ongoing restructuring

Defense and Industrials

- Key customer paused orders for semiconductor trays due to lower-than-expected demand, but expected to resume in Q4 2025
- Actively targeting new industrial segments to broaden customer base and diversify revenue streams
- Engaged third party experts to locate parts quickly addressable by RPD®
- Defense part transitions delayed due to procurement schedule impacted by U.S. budget timing – now resolved and funding allocated to our part transitions

Customer interest and long-term market opportunity remains strong

Q1 Operational Activities

Sharpening the focus on commercial efforts to drive part transitions to serial production

- Strengthened commercial organization through appointment of new Chief Commercial Officer
- Expanding global sales network through strategic hires and partnerships

- Identified operational measures to address throughput bottlenecks
- Added new downstream suppliers to broaden our capacity

- Identifying OEM production supply chain shortages and gaps
- Proactively developing strategies to fill gaps where RPD® can quickly address issues

Diversifying revenue mix and actively targeting new industrial segments

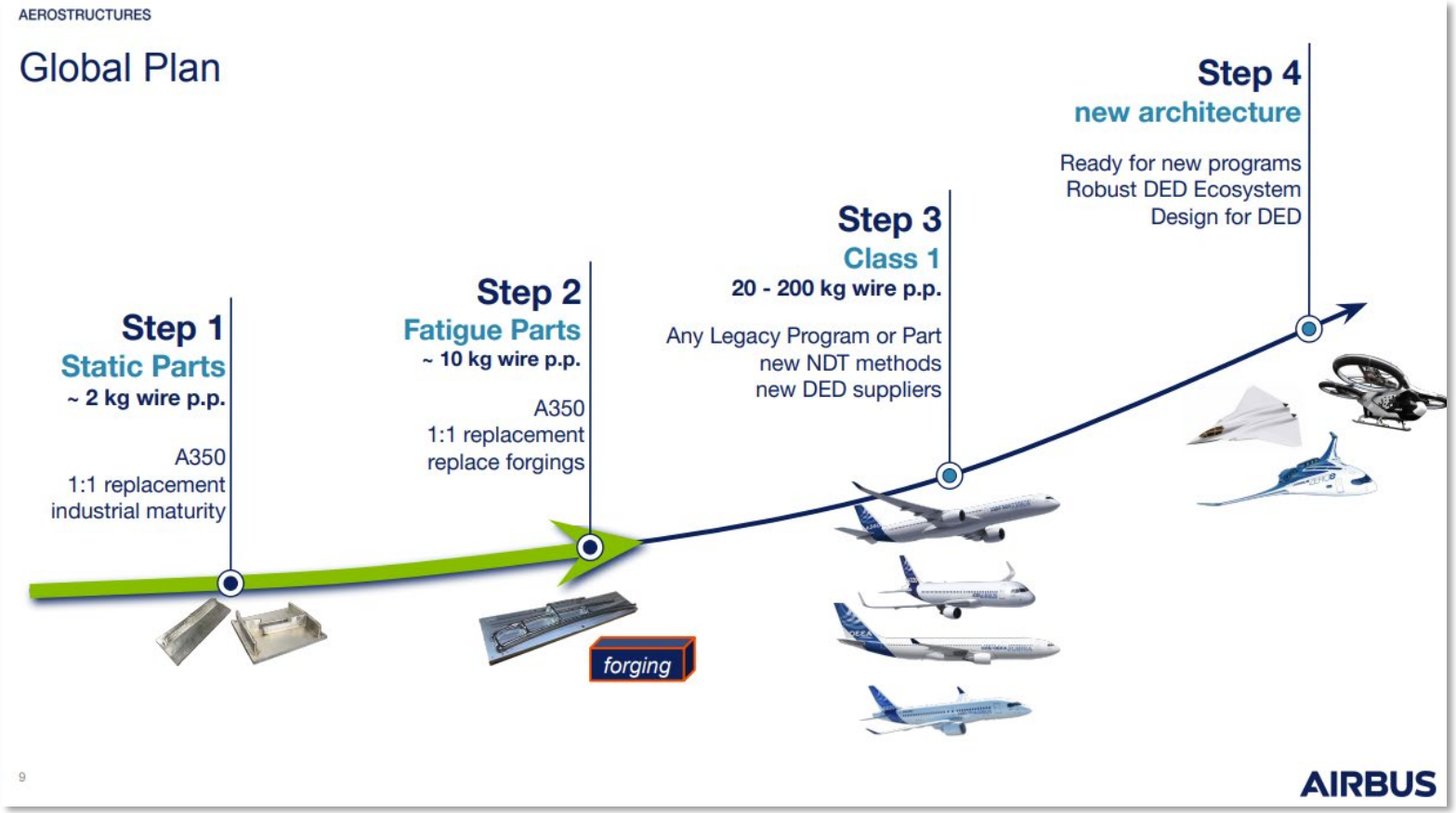
Superior Value Proposition Supported by Customers

Rapid Plasma Deposition® vs. Conventional forging

Improved Efficiency, Flexibility and Lead Time	**90%** Less machining time	**Up to 75%** Less machining cost	**~40%** Total costs saved
Sustainable Manufacturing	**75%** Less raw material	**75%** Less energy	**~30%** CO2 savings
Platform for Industrial Scale	**Sole qualified additive manufacturer** On the inside of the highly regulated Commercial Aerospace market	**700 tons** Of annual print capacity with machine-to-machine equivalency	**200+ patents** Covering product, processes and machines

Aerospace Remains Cornerstone of NTi strategy, supported by Commercial Aerospace Plans for DED

- Airbus has recently outlined its roadmap for scaling the use of DED across all aircraft platforms
- Norsk Titanium is working with Airbus to help them execute their long-term global additive plan
- Ongoing procurement efforts with Airbus are focused on replacing mid-sized (10kg) titanium forgings with RPD, moving into larger structures on multiple aircraft



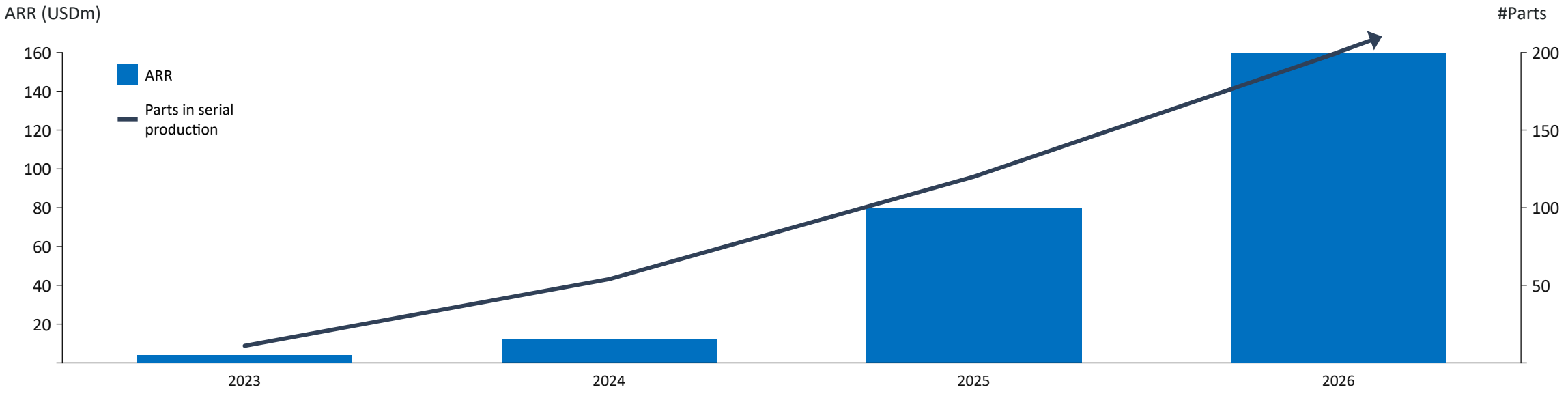
Source: Airbus Replacing Titanium Forged Parts presentation, AM Forum Berlin, 18 March 2025

Aerospace Remains Cornerstone of NTi strategy, supported by Commercial Aerospace Plans for DED

Norsk Titanium already supplies Airbus with the first fatigue loaded and largest primary structure additively manufactured part in commercial aviation.

Source: Airbus Replacing Titanium Forged Parts presentation, AM Forum Berlin, 18 March 2025

FY25: Robust parts pipeline to achieve targets



	YTD25	YE25e	YE 2026e
Parts in serial production	54	>120	>200
Annual recurring revenue of parts in serial production	$12.2m	$70-90m	~$160m

Guidance and Outlook

- Expect pickup in part transition in second half of 2025
- YE 2025 targets for parts in serial production and ARR remain attainable, but the timing of transition impacts revenue in 2025
- Targets grounded a portfolio of qualified aerospace parts and anticipated broadening of industrial customer base
- Proactively managing financial position to adapt to changing market dynamics through prudent cost management and securing up to USD 15 million in debt financing to remain fully funded
- Customer delays increase the timing risk associated with the previously communicated 2026 revenue target of USD 150 million
- Strengthening commercial sales team and actively pursuing opportunities in aerospace while diversifying into industrial market

Norsk Titanium set for take off

USD 475m
invested*

~USD 150m
market cap

35 machines
700 tons capacity

Parts supplier
direct replacement

USD 300m
revenue capacity

200+ patents
granted

US & Norway
locations

115+
employees

Material specification
qualified

3 markets
presence

* USD 350m equity plus USD 125m New York State grant